



ProContractor[™]

by Viewpoint

- Takeoff & Estimating
- Project Management
- Accounting

All-in-One Construction Management Software Solution

 Estimating

 Project
Management

 Accounting

 Services

Your All-in-One Source

Viewpoint® provides everything you need for managing your business and improving efficiencies across the organization. Our innovative estimating, project management, and accounting software solutions are partnered with expert services, 24/7/365 support, and strategic best practices — all from a single company focused on giving your business a competitive edge with minimal investment.

Viewpoint's comprehensive, integrated construction software products are backed by over 35 years of unparalleled focus and partnership with the construction customers we serve. Built on a core value of collaboration, more than 10,000 businesses — from General Contractors and Specialty to Heavy/Civil, rely on Viewpoint as their technology partner.

Your All-in-One Solution

Get end-to-end control when you power up with the industry's only all-in-one Estimating, Project Management, and Accounting solution: ProContractor by Viewpoint.

ProContractor is built from the ground up to be a true, single and seamless solution that helps you best manage the entire project lifecycle — and empower every member of your team with the tools to communicate faster and react smarter. Plus, it's scalable and flexible, so you can start with what you need now and grow into more as your business requires.

Use ProContractor to benefit all areas of your business:

- ▶ Bid more jobs in less time, with greater confidence
- ▶ Save time, cut costs, and maximize resources
- ▶ Enjoy seamless workflow and better communication
- ▶ Boost accuracy and control of data for real-time decision-making
- ▶ Manage projects from the office or from the job site

That's the All-In advantage you have with ProContractor.

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System-wide Features and Benefits

ProContractor provides a broad set of features that fit the unique needs of each person on your team. The way the solution is built makes many capabilities useful for everyone.

Easy to Use

- ▶ Customizable user Home Page for quick navigation
- ▶ User-definable fields to track the data you want to track
- ▶ Intuitive features tailored for easy to learn operations

Save Time, Cut Costs

- ▶ Automated processes eliminate redundant data entry
- ▶ Seamless workflow for entire project lifecycle
- ▶ Easy access to centrally located data and reports
- ▶ Intelligent dashboards allow management by exception

Confidence and Peace of Mind

- ▶ Accurate, real-time data for quick, informed decision-making
- ▶ Security settings by Company, Division, Project, User or User Group provide controlled access to sensitive information
- ▶ Comprehensive reports and audit trails



ProContractor provides a customizable home page where you can add popular favorites, helpful widgets, and more. You can make it your own!

Setting a New Standard

ProContractor is built from the ground up on Microsoft's latest technology — Microsoft .NET platform and SQL database — setting a new standard in construction business management software.



This technology allows:

- High scalability
- Lower cost of ownership
- Dynamic design and layout

Benefits of the build:

- Easy to use now, plus flexible to grow
- Friendly navigation with convenient features
- Concurrent licensing to save costs and increase productivity

You can also use the ProContractor application that works with the iPad™ mobile device. By leveraging the latest technology has to offer, you can access up-to-date project information at all times, whether in the office or in the field.

The Profitable Power of All-in-One

As a single, seamless solution, ProContractor can help you see a day's profit potential at a glance, identify and prevent potential financial losses, spot discrepancies and errors, and manage projects with accurate information in real-time.

ProContractor can help your construction business:

- Achieve operational efficiencies and cost reductions
- Monitor and control the productivity for jobs of any size
- Confidently increase profitability on every project
- Accomplish more in less time
- Take the guesswork out of reaching true profit potential
- Improve financial stability for long-term benefit

When your business is ready, ProContractor grows with you.
The full breadth of the solution includes these capabilities:

- Takeoff and Estimating
- Project Management
- Procurement Management
- Financial Management
- Employee Management
- Equipment Management
- Inventory Management
- Dashboards
- Reporting and Analysis



All-in-One Benefits Every Member of Your Team

With ProContractor, construction companies find a natural, specialized fit for each member on their team. It's the complete, all-in-one solution that streamlines processes across your entire business, with tailored features and valuable benefits for every role.

By leveraging ProContractor as the single solution for the whole company, contractors can dramatically minimize or eliminate any disconnect among owner, estimators, project managers, back office administrators, and so on, and ultimately, are able to improve visibility of business performance and profitability.



Owner

- ▶ Easy to access, real-time business intelligence
- ▶ End-to-end control and visibility
- ▶ Easily monitor business metrics and optimize performance
- ▶ Tight security and accountability
- ▶ Microsoft technology is flexible for business changes
- ▶ Timely reporting and valuable Dashboards



Estimator

- ▶ Digital plans or standard digitized takeoff
- ▶ Fast bid day and what-if estimating
- ▶ Tool for proposal creation
- ▶ Track Win/Loss, proposals, and more
- ▶ Buyout from estimate



Project Manager

- ▶ Easily create projects, budgets, and schedules
- ▶ Real-time job analysis and committed and projected cost reporting
- ▶ Alternates, change order requests, and owner change orders
- ▶ Bid-Budget-Actual variance reporting
- ▶ All paperwork attached to a project



Equipment Manager

- ▶ Equipment location tracking
- ▶ Usage allocation as costs to projects
- ▶ User-defined billing rates
- ▶ Utilization reporting



Accounting Team

- ▶ Single entry of data
- ▶ WIP or Direct Cost method, over/under billings
- ▶ Multi-company and departmentalized accounting
- ▶ AIA, Progress, and T&M and retention invoice formats
- ▶ Everything needed to process and report construction payrolls



Controller/Financial Manager

- ▶ Complete financial reporting
- ▶ Tight audit trail
- ▶ GL drill-down reports
- ▶ WIP and Bonding Reports

Takeoff, Estimating, Bid Day, and Proposals

ProContractor is the fastest, most accurate, and easiest-to-use takeoff and estimating solution available. With robust and user-friendly features, you will be able to work with more efficiency, bid more jobs, win more work, and make more profit than you thought possible.

Fast and Accurate Takeoff

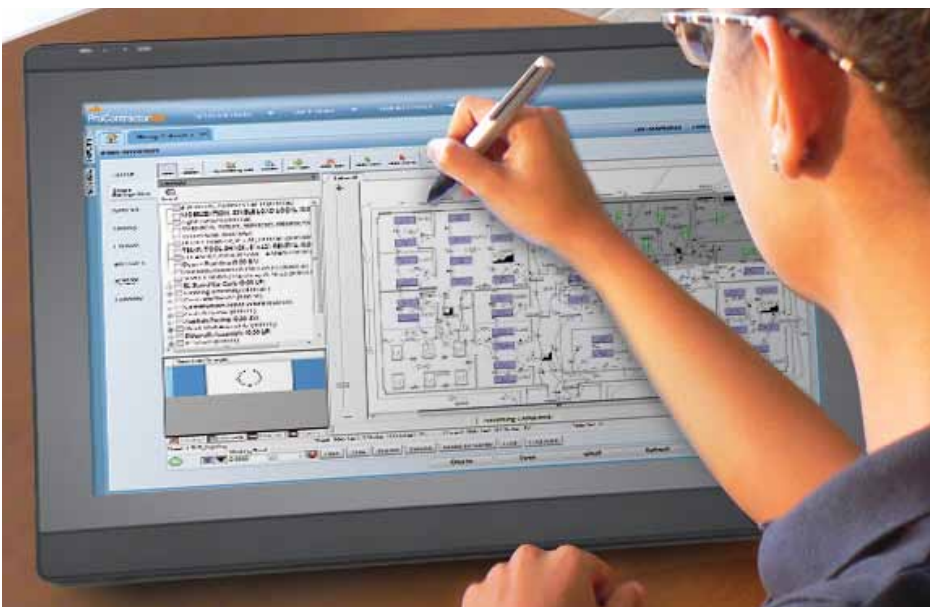
Every profitable estimate starts with an accurate takeoff. By using ProContractor to automate your takeoff process, you'll save time and money.

- ▶ Using a stylus pen to trace plans on a digitizer board, you can quickly generate accurate measurements and quantities for structural elements and sitework jobs
- ▶ Perform a takeoff of electronic plans for fast and accurate digital takeoff and never touch a set of bulky, expensive blueprints

Complete Estimating

ProContractor streamlines the process of completing estimates and incorporating them into projects.

- ▶ Estimating, bid day tools, and proposal writing are built-in so you enjoy quick bidding with familiar spreadsheet formats and easy-to-read bid views and reports
- ▶ Takeoff data is pulled directly into the estimating process, helping you avoid the time and error of reentering information
- ▶ Receive or generate Building Information Modeling (BIM) files and skip the takeoff process altogether by easily importing and automatically populating an estimate with cost items and quantities
- ▶ Save more time by creating estimate templates with items you use regularly; with a single click, items or assemblies, including 3-D Visual Assemblies, may be added to a bid
- ▶ Create and modify User-Defined Assemblies utilizing your own formulas and calculations
- ▶ Attach important documentation, such as original plans, drawings, and correspondence to streamline productivity and cut costs



See the ProContractor Takeoff & Estimating brochure for detailed information.

ProContractor Digital Takeoff and an Estimating Touch Screen Monitor allow you to work with more speed, efficiency, and precision during takeoff and estimating.

Tailored Databases and Updates

ProContractor includes a comprehensive database where you find historical pricing on cost items including materials, equipment, and labor — all stored in a central location and updated regularly for speedy workflow.

Earthwork Estimating

If earthwork is your line of business, ProContractor offers features tailored for sitework contractors. Easily determine a job's cut and fill quantities, then efficiently calculate what the equipment and labor is going to cost you.

Proposals

ProContractor accurately accumulates bid details so you can produce proposals quickly. Easily modify proposals to include the desired amount of detail. Filter, sort, and track to manage with ease.

Bid Day

You can also easily manipulate a proposal's price on the fly, propose what-if scenarios, or make changes to the bottom line. This helps you to make up-to-the-minute adjustments before sending a bid and react quickly during negotiations so you can compete on bid day.

Invitation to Bid

Easily manage subcontractor bids and supplier quotes and send invitations to bid and request updated pricing. Once your sub and supplier bids are selected, a new estimate is created. It's a seamless process that saves you time and improves accuracy.

Change Orders

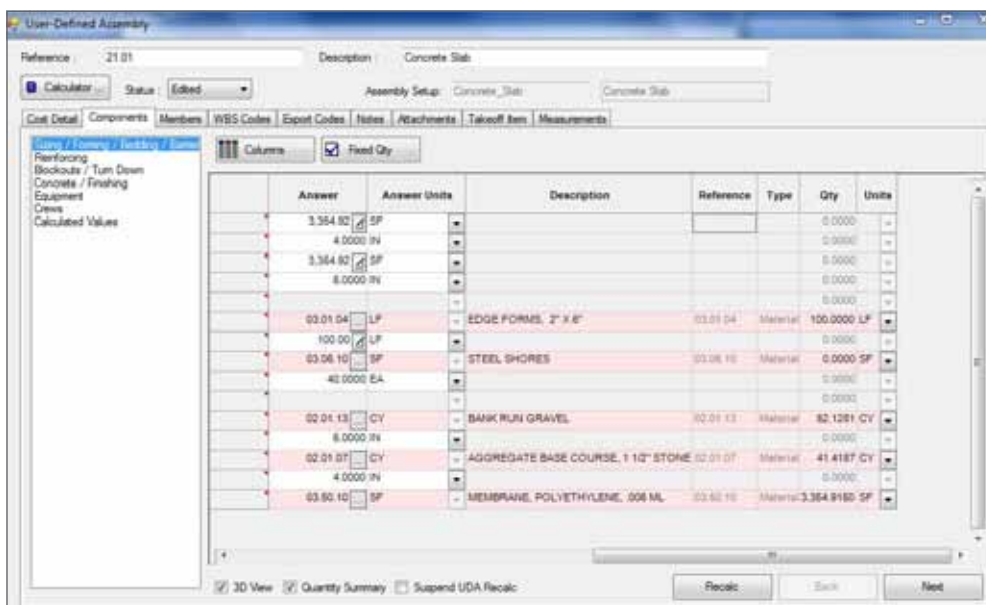
Create and track both change orders and alternates, and select which should be added to the proposal or used later when the job is underway. Then automatically create a project, project's budget, and schedule of values for billing and purchase orders for the buyout of a project.

Reporting

Powerful, straightforward reporting with easy-to-read charts and graphs gives contractors real-time information in dozens of standard formats. See information in the way you want to, easily make adjustments, and improve decisions to maximize profitability.

Bid Dashboard

The Bid Dashboard is a convenient way to make informed decisions quickly with graphical snapshots and drill-down access to bid information. Quickly see, in real-time, details about proposals due and expiring, and easily stay on top of dates and financial details.



Create and modify user-defined assemblies with your own formulas and calculations.

Project Management

ProContractor gives project managers the ability to bring in every project on schedule and within budget with easy-to-use tools whether in the office, on the road, or at a job site.

With centralized, critical, real-time information and job cost tracking tools, project managers can:

- ▶ Save time and cut costs
- ▶ Increase control and minimize risk
- ▶ Maximize efficiency and productivity
- ▶ Better execute projects for maximum profitability
- ▶ Gain insight for confident decisions

Manage Project Documents

Stop lugging around an out-of-date, paper-stuffed job binder. Easily create, track, organize, route, and manage project documents electronically and have a virtual binder that's easily accessible by anyone on your team using ProContractor.

- ▶ Streamline workflow and work more efficiently
- ▶ Stay organized and maintain better accuracy
- ▶ Microsoft Outlook integration allows for further convenience
- ▶ RFIs, transmittals, submittals, submittal packages, daily field reports, check lists, meeting minutes, and project plan are included for meaningful online 'paper' trails
- ▶ Alert views help you (and others) meet deadlines and identify overdue items; easy drill-down allows quick access to documents



Manage by exception and stop digging through reports to uncover problems. Quickly see projects where you're losing money and click to see reports and variances to resolve promptly.

The solution automatically tracks Work in Progress, so no need for duplication or spreadsheets.

See how much money you have at risk. ProContractor monitors costs incurred on change orders not yet approved. You're informed to ensure you get paid for the work you've done.

At a click, know cash position for a single project, across multiple projects, or company overall.

Project Billing

Choose from AIA, Contract Billing, and T&M. Capabilities for Quantity Tracking and Unitary Billing are included.

Cost Tracking and Budgeting

Create project budgets and track optimal detail. Quickly view helpful cost reports and receive valuable alerts.

Change Management

Efficiently handle workflow from Potential Change Orders to Change Order Requests. Avoid costly mistakes, capture profitable opportunities, access real-time information, and efficiently manage routing, approval, and more.

Subcontract Management

Create subcontract documents and track items including commitment of pricing, scope of work, terms and conditions, and more.

Lien Management

Simplify processing and accurately create, distribute, and track lien notices, releases, and waivers for your vendors and customers.

Equipment Management and Maintenance

Monitor equipment utilization and track cost of ownership to bill as costs to projects and manage your equipment as a profit center.

Project Connect and Mobile Connect

Have timely project information at all times, whether in the office or in the field. Use ProContractor and Mobile Connect to easily and conveniently access important data on an iPad mobile device, rather than lugging around bulky, out-of-date, and incomplete job folders. Proactively and profitably execute projects with data right at your fingertips.



You'll save time, increase accuracy, and manage with timely information to stay on top of every project wherever you go.

Construction Project Management (web-based)

Viewpoint also offers a web-based project management solution that offers seamless capabilities for bidding, budgeting, scheduling, field reporting, documents, resources, cost control, and more.

Securely view up-to-the-minute schedules and information — anytime, anywhere — with integrated online scheduling, reporting, alerts, collaboration, and document control, so you can complete your projects as efficiently and effectively as possible.

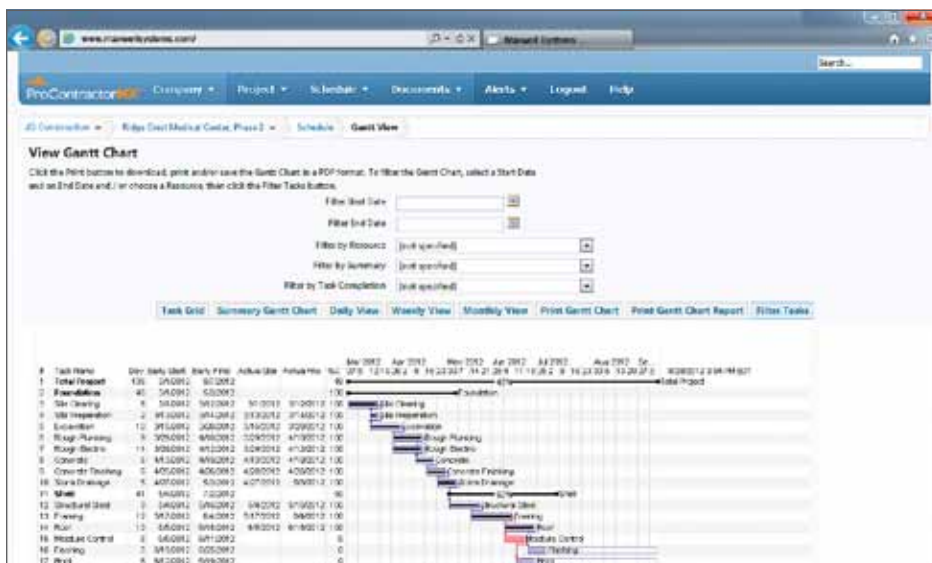
The comprehensive solution includes many valuable tools:

- ▶ Online Bid Solicitation
- ▶ Manage Bidder Responses
- ▶ Interactive Gantt Chart Scheduling and Resource Management
- ▶ Online Daily Field Reporting
- ▶ Automated Proactive Alerts and Ball-in-Court Tracking
- ▶ Online Project Collaboration and Discussion Forums
- ▶ Centralized, Secure Project Documents

Stay on schedule and within budget, with the solution that allows you to:

- ▶ Eliminate duplicate entry of information
- ▶ Organize and share documentation and access it quickly and easily
- ▶ Know where pending documents are, if they are overdue, and how they may affect the schedule
- ▶ Quickly inform the project team when changes occur
- ▶ Reduce risk because everything about the project is recorded within the solution

Web-based Construction Project Management solution improves speed, collaboration, and control.



Interactive Gantt chart and resource allocation schedule are all in one online tool.

Financial Management

ProContractor is definitely written for the construction accounting professional while maintaining the perfect audit trails and security all CPAs and CFOs depend upon.

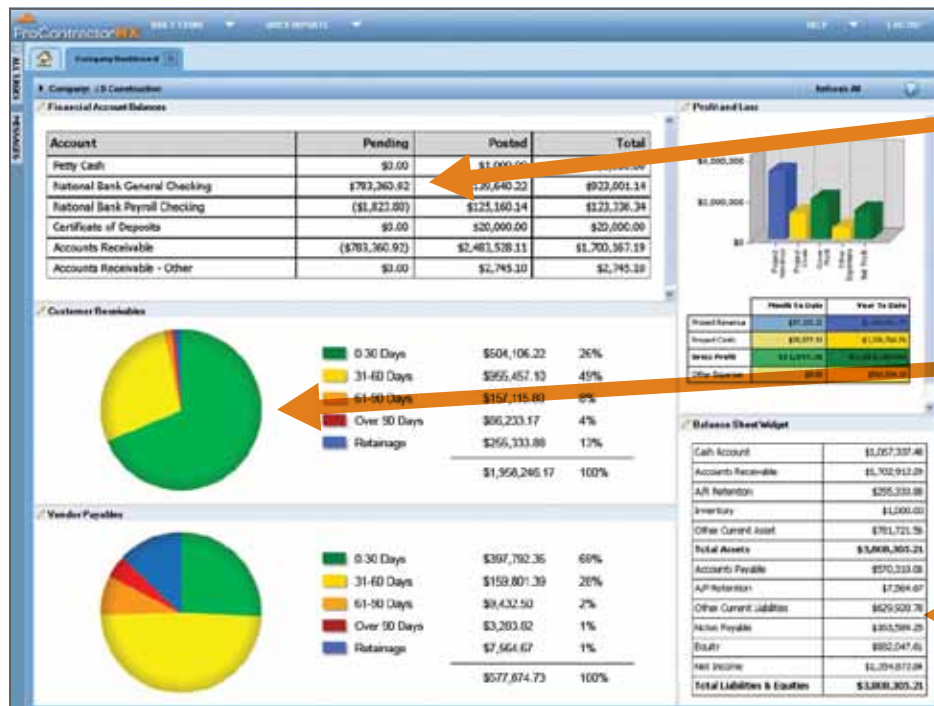
The solution combines robust cost management with a complete line of financial reporting options to help you gain strict control and flexible processing of financial obligations with superior accuracy and data integrity for peace of mind.

Commitments and payments are processed efficiently and accurately:

- ▶ Seamless system for Accounts Payable, Job Ledger, General Ledger, Project Costing, Payroll, and Purchase Orders improves workflow and maintains historical detail
- ▶ Handle sales and use (self-assessment) tax for U.S., Canada, and Australia
- ▶ Project costing synchronizes with ongoing changes and hard financial data
- ▶ Features are specifically tailored to fit industry needs and handle the special requirements of construction billing, such as tracking retention and discounts
- ▶ Efficiently minimize questions, manage disputes, and monitor accounts
- ▶ Never lose track of an invoice or your approval process with electronic routing
- ▶ Properly distribute transactions across multiple companies managed in ProContractor

Comprehensive reporting and audit trail features allow you to:

- ▶ Maintain security, save time, and manage financials with confidence and flexibility
- ▶ Easily create WIP and Bonding reports, whether you are on a work-in-progress or direct cost accounting basis
- ▶ Automatically deliver information, like daily financials, to the owner



No need to rely on others to provide information so you know financial position. Simply log into this screen to gain a complete view of financial information.

Enjoy convenient one-click access to details. Click on the Receivables chart to see details about exactly who owes you money and how much.

Upon log-in, you can use Company Dashboard to see balance items, statements, invoices, and more all in one place.

Electronic Filing & Reporting

Save time and improve accuracy while you minimize risk, potential liabilities, and financial penalties by automating timely compliance with Federal and state requirements for necessary business information involving employees and vendors.

- ▶ Convenient tools help you comply with regulations for e-filing to government agencies to adhere to mandates
- ▶ Easily create electronic files for Vendor 1099s, Employee Federal and State W2s, Federal 940 and 941 forms, State Quarterly Unemployment reporting, and New Hire reporting

ProContractor helps you know true job costs, manage purchasing, and track materials.

Procurement Management

ProContractor provides a robust toolset for the pricing, ordering, and tracking of goods, so you can manage procurement efficiently, minimize costs, and maximize purchasing power.

- ▶ Easily and electronically create Purchase Orders for any project or change order from estimates or manually, and customize, sort, etc. to suit your needs
- ▶ Understand true job costs and stop overspending, with price validation and verification of charges against vendor invoices and committed cost reporting
- ▶ Track and manage the purchase and receipt of materials, helping keep projects on schedule
- ▶ Purchase Orders can be created for both Projects and Equipment

Inventory Management

Using the solution's powerful, perpetual inventory system, detailed catalog, and seamless workflow, construction and service contractors can streamline inventory management.

- ▶ Eliminate double entry and avoid shortages, while keeping accounting and tracking tasks to a minimum
- ▶ Sort, search, and use your inventory catalog in many ways, which allows you to work with efficiency
- ▶ Transfer items among warehouses, trucks, and job sites, while the solution maintains complete audit trails and automatically updates costs and inventory valuations

Employee Management and Payroll

Meet the challenges of ever-changing government and construction regulations with ProContractor to manage payroll, workforce, and more.

- ▶ Efficiently manage workforce reporting and construction payroll, including government, state/province, Davis-Bacon Certified payroll reporting, union, workers' compensation, and benefit tracking for merit shop
- ▶ Record work and calculate earnings, benefits, fringes, insurance liabilities, and taxes
- ▶ Properly track labor burden, over-time rules, paid time off, additional pay and deductions, and employee/employer 401(k)
- ▶ Print payroll checks or handle direct deposit, and automatically update all costing and financial records for complete accuracy
- ▶ Virtually and securely file, access, and manage all important employee documents, such as W-4s and TD-1s, I-9 details, copies of drivers' licenses, etc.

After using ProContractor to efficiently process and manage payroll, the solution automatically updates all costing and financial records for complete accuracy.



Learn More to Find the Right Fit

We encourage you to contact us to learn more — request Datasheets, a Product Demonstration, References, Success Stories, and more.

We're confident that together we can identify the right fit of ProContractor to suit your needs, whether you start with a part or choose the all-in-one, end-to-end solution.

ProContractor: All-in-One

With takeoff, estimating, project management, and accounting working together in a single, seamless solution, you can eliminate any disconnect among team members, improve visibility of business performance, and increase profitability.

ProContractor: Takeoff & Estimating

Improve speed and accuracy with easy-to-use technology that helps you save time and money. Bid more jobs efficiently and with better profit margins.

ProContractor: Project Management

Turn on a dime — anytime, anywhere — with real-time information to keep every project on schedule and within budget. Gain control, minimize risk, and stay a step ahead.

ProContractor: Accounting

With rock-solid financial practices, you will always know true job costs, build ideal audit trails, have reliable security, and appreciate easy reporting.

No other company but Viewpoint can deliver to you a seamless construction management solution that gives you a true bid-to-cash system for the entire project lifecycle.



Commitment, Leadership, and Partnership

Viewpoint empowers construction companies to more profitably run, grow, and transform their businesses. As a true technology partner to contractors and dedicated to customers' success, we offer value-added services including comprehensive support, maintenance, training, and consulting.

Support & Maintenance

Viewpoint provides ongoing support to address any question. Understanding the importance of reliability and effective communication, Viewpoint offers online support 24 hours a day, seven days a week. Live web chat and phone support is also available and hours are convenient for all time zones. Offering this level of service ensures that customers of any size can best manage and grow their business while maximizing the return on their technology investment through the lifetime of their solution.

Services & Training

Viewpoint helps customers use their system to its fullest potential, which helps ensure each customer's success. The Viewpoint implementation process is carefully tailored to each customer and our proven methodology is designed to reduce the time to benefit and mitigate the overall project risk. Ongoing consulting services and educational services, whether on-site or online, are also available. These services provide customers with additional insight to help best utilize their system based on their unique business needs.

ProContractor™
by Viewpoint

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