Create a

# **Custom newsletter**

NACHRINSIVELY TO THE MENT OF THE PROPERTY OF T that supports your hospital's goals —

simply and affordably.





Home Safety Checkup | Urgent Care Center Opens | Immunization Schedule



- > Connect with parents in your community
- > Deliver *your* message with consistency
- > Differentiate *your* children's hospital
- > Support *your* fundraising initiatives
- > Increase *your* physician referrals





## Reach out to your community effectively and affordably and secure your place above the competition.

Health Ink Communications is proud of our long-standing partnership with NACHRI in developing award-winning newsletters. Together we developed a child health newsletter that is available exclusively to NACHRI members.

The fully customizable newsletter allows you to create your own unique publication tailored to fit the specific needs of your hospital. It is designed to promote your hospital programs and specialists to the community. We work closely with you on article selection, design, layout and distribution.

**Your name –** Rename the publication and we'll design a custom masthead that is unique to your children's hospital or ties in with your existing branding.

kidbits Inside This Issue ...











It's almost back-to-school time—the perfect time to set up healthier school-day routines at home. Consider these your "New School Year Resolutions" for minimizing stress and massinizing well-being. Here are a few strategies to try:

1 Organize the night before. A mad morning trush starts everyone's day off stressfully. Skip the drama by taking a few unhurried minutes in the evening to load backpacks and layout school clothes and shoot. Are there forms to be signed? Do snacks or lunches need packing. Set a bedtime and stake to. School chill-drenned on the start of the sta

more, she says, "Breakfast eaters are leaner because they're not as likely to snack on high-calorie, low-nutrient foods later in the day."

Learn what's up. Ask open-ended questions, such as "What were the best and the hardest parts about today?" or "What things stress you out?" Then listen to the answers. Kids are more apt to open up about problems if you only the properties of the properties of the properties of the properties of the properties. Then following up with a teacher or principal, take a problem-solving approach. Teach safety. Think through your child's to the time she arrives back home. How can she say safe — from wearing a bicycle helmet to avoiding conversation with strangers to keeping doors locked at home?

avoiding conversation with strangers to keeping doors locked at home?

Spell out expectations. Discuss classroom behavior, a homework policy, balancing social time and schoolwork, and realistic goals for grades. "Set the path for them, and they'll know when they're on track", Dr. Roland says, Practice relaxation. "It's important for every body to have some downtime, even children, notes Dr. Haiman. Dr. Roland adds: "When signing kids up for sports or classes ask, Whos needs is this meeting.— mine or the children."

**Editorial space –** Include custom articles to inform the community about new services, showcase special programs and services and highlight your child advocacy efforts in the community.

## Challenge Course Teaches Kids Teamwork





### The Fatherhood Program **Gives Dads A Helping Hand**

actually much more difficult than it seems. Take the time to actually liste to what your children say. "Children

"Children are impressed when grownups show a genuine concern toward their hobbies

Provide clear boundaries. Children need clear and understood rules that will cut down on confusion. If they know what the rules are and the consequences for breaking those rules discipline becomes less of a mystery.

**Cover option –** Use a full-bleed photograph in place of the standard cover if you prefer a magazine-style cover.



800.524.1176, ext. 2810 www.healthink.com/nachri.html

**Your quotes –** Substitute your doctors' quotes and names for the quotes obtained from renowned sources.

**Your input –** Revise articles to support your objectives.



## Is It Time For Contacts? Maturity, Not Age, Should Be Your Focus

contacts when they're emotionally mature enough to handle hem.

"When parents ask if their child is ready for contact lenses, I tell them that they are usually the ones who will have to answer that question," says Natalies to answer that question, Poisson Consultant for Pediatric Ophthalmology at Le Bonberg Children's Medical Center. Bonberg that some children may have eye problems that preclude safe contact lens wear—amblyopia or blindness in one eye, certain types of crossed eyes that require bifocals to correct or eye surface problems such as dry eyes or biepharitis. Dr. Kerr adds, "For everyone else, the most important factors determining successful contact lens use are the

estimates that 2.5 million Americans under age 16 wear contacts. They're often concerned about their appearance or feel glasses interfere with sports. With today's disposable contacts, the doctor can teach your kids proper lens care and send them home with a pair to see how they.



the responsibility. If your child abuses the lenses, it's no great loss to pull the plug "The child must keep up with the lens care prescribed by the ophthalmologist or optometrist and alert aparent when there is a problem such as red eyes, pain or irritation." achieves a red eyes, pain

#### Safety Tip

- When wearing contact lenses, visit a reputable eye-care professional for an examination at least once a year.
- Use only FDA-approved lenses prescribed by a licensed practitioner.
- Never swap lenses with another person.
- Don't wear lenses longer than prescribed, or when sleeping.
   If eyes become red or irritated,
- Replace contacts regularly. Toss disposable lenses after the recommended period.
- Don't use saliva, non-strile homemade saline, distilled water or tap

  water for less.
- Disinfect your lenses after removal before wearing them again.
- Wash and rinse your hands with nonperfumed hand soap before handling lenses.
- Use doctor-recommended solutions.
   Not all can be mixed or used for all lenger.
- To avoid contamination, don't let you solution's bottle-tip touch any surface including your contacts.
- Clean, rinse and air-dry your lens case each time lenses are removed.

**NACHRI endorsed content –** The editorial content is overseen by NACHRI and reviewed by an editorial board nominated by participating member hospitals. NACHRI also provides an article on a national children's health issue for each quarterly publication.

## Why producing newsletters "in-house" can actually cost you more.

Many hospitals think it will be easier — and cheaper — to create a publication in-house. But before you make that decision, consider these important issues:

#### **Editorial considerations:**

- > Who will create the editorial lineup? Assign articles and draft a production schedule? How much time will this take and how much will you pay for these services?
- > Who will write your articles? There is an expense in both time and money, whether staff or freelance writers are used.
- > Who will copyedit and fact-check your articles and at what cost?

#### **Production considerations:**

- > Who will design the newsletter? Do they have the necessary software and design skills? And what is the cost?
- > Where will you find photos and illustrations? How much can you spend for them?
- > Who will coordinate schedules and materials with the printer, and assure the best prices and quality?
- > Who will handle mailing and distribution, keeping up with changing addresses and postal rules?

#### Make a smart choice — partner with Health Ink Communications

Create efficiency and add impact to your marketing message by partnering with the experts in health care journalism. Health Ink offers an unmatched blend of credible content, print experience and first-rate service. That means you can focus on creating your strategic message — and we'll support it with editorial expertise and content resources, and deliver it in a way that gets results.

#### Here's what makes us different:

- > **Simplicity.** We offer a flexible, all-in-one solution.
- > Quality. Our award-winning publications ensure a quality product you can trust and that meets your own high standards.
- > Flexibility. Choose the level of customization that fits your plans.
- > **Reliability.** Extensive medical review by NACHRI member hospitals ensures content is current, accurate and pertinent.
- > Experience. Our deep experience helps us meet complex versioning requirements.
- > **Resources.** Our affiliation with our sister companies in the Staywell family allow access to a comprehensive range of health content options.



# Extending Value: Use your newsletter to support other marketing objectives and clinical programs.



**Translation services –** available in a multitude of languages, including Spanish.



Maximize marketing dollars by using your newsletter as a delivery vehicle for other printed materials designed to connect you to your community.

#### Support online activities:

Make the print-online connections and deliver a full range of integrated health messages that connect with your audience and support your objectives:

- > E-newsletters
- > Targeted newsletters for specific service lines
- > No-cost online surveys
- > Print vehicles that promote your website

#### Add impact with customized supplements:

We help our clients create more than 200 different ancillary pieces per year. Choose predesigned materials in a variety of formats: inserts, cover wraps, polybagging or standalone items such as our popular Wellness Calendar or Healthy Cookbook. Or we can help you develop a completely custom bind-in, with services including planning, design, editorial, printing and binding.

- > **Use an insert** to highlight special programs, new services or facility updates.
- > Include a reply card or "tear out and save" list of hospital phone numbers printed on card stock or a magnet.
- > Bind in foundation donation envelopes.
- > Survey readers about their health care needs.

# Choose a total custom publishing solution from America's premier health care publisher.

Our editors and designers are experts in health care communications who can provide any level of service you require. And we understand the importance of supporting your brand through corporate colors, logos, editorial style and other specifications.

> Flexible editorial calendar. Choose from a menu of article topics and design your own editorial calendar. We'll even help you create a page map for each issue.

- > Fully customizable content. In addition to new articles developed for each issue, we offer an extensive database of content at no extra cost.
- > **Writing options.** Provide articles to us, or we'll write them for you. Or customize our existing articles.
- > **Ancillary expertise.** Take customization to the next level by adding inserts or cover wraps.
- > **Translation services.** Content can be translated into any language.
- > **Fulfillment services.** We offer complete mailing and list-management services, included with your per-copy price.

